# Disinfection Robot 消毒機器人

By MEET Solutions Limited
May 2020



## **MEET Solutions Limited (MEET) Introduction**

- ► MEET, a Karin Group fully owned subsidiary in Hong Kong, is a forward looking company focused in helping customers transform and adapt to new technologies solutions.
- ► Karin Group has been renowned for its technological strength in technology businesses from IT to components, from IT infrastructure to Security, from industrial power to consumer electronics. With MEET Solutions, the company is building towards a connected market of solutions that drive innovation and connectivity.
- ► In the support for "Smart" adoption and transformation in digitizing towards new technologies, MEET is now delivering and support to IoT related businesses in our customers. Our capability to deliver end-to-end total solution includes sensor solutions, edge gateways, IoT platform and end-user interface (Web/Android/iOS) in Private/Hybrid/Public Cloud.

## **Virtual Domains Focused**

### **Smart Healthcare**

#### **Target Customers:**

- NGO
- Elderly Home
- Day Care Center
- Hospital



### **Smart Call Center**

#### **Target Customers:**

- Enterprise
- SME
- Telecom
- Call Center



## **Smart Office/Building**

#### Target Customers:

- Enterprise
- SME
- Engineering Company



## **Introduction of Compact AMR-AI-UVC robot**

- Fully autonomous
- Are equipped with multiple sensors for environment and object recognition that can assist with routine, intuitive operation labor intensive material handling tasks
- No facilities modification needed.

#### **Robust Navigation**

- use 4 rotational 360 degrees Laser Distance Sensor (LDS) module for self mapping
- provides an additional method of "localization" (iPosition), compared to the onboard laser
- real-time analysis of the sensor data (Intel Realsense camera module or 16 Ultrasonic sound proximity sensors) to ensure security and fully automatic navigation
- The integrated AI navigation system recognizes the environment and obstacles.

- ☐ Payload of 150kgs
- ☐ 20,000mAH Li-Ion battery
- ☐ Run for more than 4 hours depending on the loading
- ☐ Can go back to charging station when the battery low
- ☐ Quick charge for 4 hours
- ☐ Support Wifi, BT, LTE, Web Service





## **Functions and Features**

- Is equipped with several germicidal lamps emitting concentrated 254.7nm wavelength UVC light, onto the floor, on the sides to disinfect the wall/handles/elevators or the high touchable area.
  - This short wave UVC and high energy radiation will cause the inactivation of the DNA and RNA of the microorganisms.
- We also have an air purifier module capable of sucking the air then disinfect it inside before releasing cleaned / sterilized air,
  - can be done without clearing out the people in the area.
  - Can develop spraying disinfectant function; Further to discuss the development of other functions and features if necessary





## iPosition – A High Accuracy Real-Time Positioning System

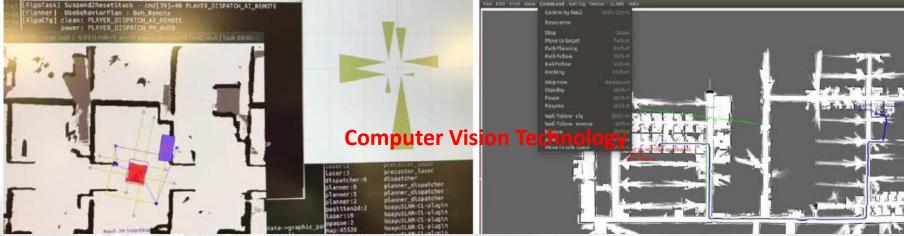
- Used in non-GPS and non-line-of-sight environment
- Can identify the cm-accuracy locations of thousands of targets simultaneously within one second.
- Support 1D, 2D and 3D wireless positioning
- Maximum Coverage: km
- Low Power Consumption: mW



## Fleet Management System

Up to 128 units of AMR real-time traffic control and operation









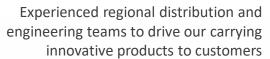
# **CORPORATE PRESENTATION**

2020 February



# **Our Strategic Focus**

#### **Karin KESCO Component** Distribution



#### **Karin Group IT Distribution**

Significant and growing portfolio of Infrastructure, Network and Security, and Applications brands driven by strong sales and technical teams.

#### **Industrial Components Distribution and Solutions**

Driving growth in power solutions and new technologies (e.g. EV, power modules) across Greater China and Singapore

#### Compucon **Consumer Products Distribution**

Expanding and penetrate the retail channels with premium consumer electronic products





#### **Karin IT Group Cloud Services**

Multi Cloud Ecosystem under SST Distribution of Alibaba Cloud, and Masterson AWS Advanced Consulting MSP



Teaming with SoftChef and extending to Karin Group carrying brands to drive IoT Cloud Platform business from Asia

#### **Karin Group Smart Solutions Ecosystem**

With Cloud-Ready IoT platform to drive integrated solutions with alliance of technology partners

**Karin Group Healthcare Solutions Ecosystem** 

> Partnering with healthcare device and equipment providers to value add integrated services and solutions under the smart healthcare group initiative



# KARIN GROUP AT A GLANCE

- A leading HK-based electronic and industrial components and IT solutions distributor and services provider
- Established track record since 1977
- Listed on SGX Mainboard since March 2005
- Strong Asia Pacific presence and network
  - Around 380 staff across 25 subsidiaries and offices in the region
- Established business and distribution channels in Hong Kong, Beijing, Qingdao, Xiamen, Shanghai,
   Shenzhen, Chongqing, Changsha, Xian and Singapore
- Diversified base of more than 1,000 customers across various sectors



# Karin Group FY19 At A Glance



#### **Consumer Electronic Products**

We have experienced a continued growth in product lines and revenue in the CEP Strong volume on audio products riding on the new product releases over the year.

#### **IT Distribution and Solutions**

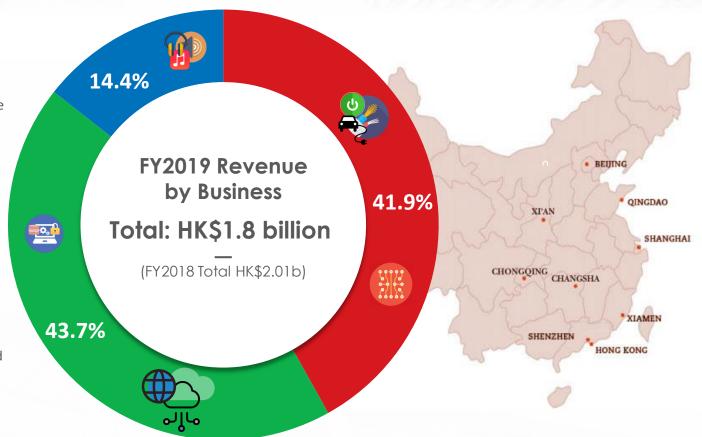


IT Group had experienced strong growth in sales on products and projects
The diverse business nature of the IT Group had contributed into the growth – Cloud, Infrastructure, Network & Security, Applications & Business Intelligence.

# 41.9%

#### **Component Distribution**

Components Distribution continued to expand into more vertical solutions
Consumer Electronics established coverage in ASEAN via Singapore..







- Karin Electronic Supplies Co. Ltd. established in Hong Kong
- Electronic
   Components Group
   was established
- Computer Products Group was established
- Industrial Materials & Instrumentation Group was established
- Subsidiary New Spirit Technology was formed
- Karin established presence in Shanghai
- Subsidiaries
   Compucon
   Computers, Kepro
   Solutions, Sen Spirit
   Technology were
   formed
- Karin established presence in Shenzhen

Corporate Milestone

2017 2011-12 2006 2005 2004

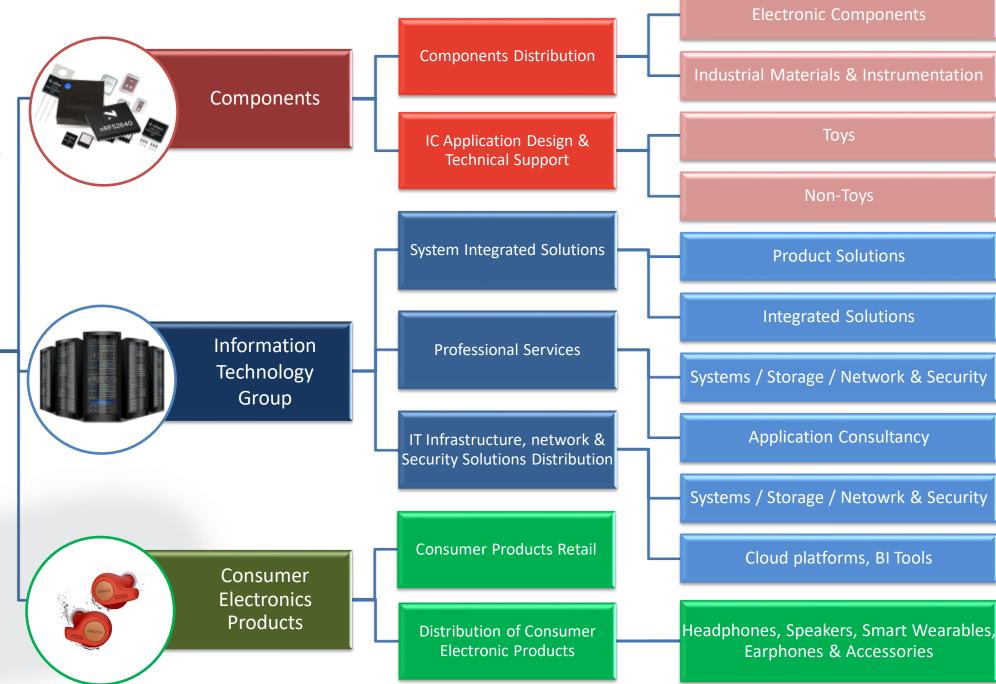
- Celebrated 40<sup>th</sup>
   Anniversary of the establishment of Karin Group
- KCF A Store (trading as In-Smart was formed)
- In-Smart store was set up in Sham Shui Po, Causeway Bay, Prince Edward and Tsim Sha Tsui
- Karltec Information System was established
- Karin Technology
   Holdings Ltd listed on the SGX Mainboard
- Karin established presence in Beijing



TOGETHER we pace for tomorrow

## Our Core Businesses







## Management and Investment Merits

#### **Corporate Strategy**

- Business growth through product and service expansion.
- Develop solutions and business lines along technology trends in
  - Smart Projects (IoT, AI devices and Smart facilities)
  - EV and Power solutions
  - IT (Cloud and Security)

#### Management Team

- Experienced management team in both technology and operations
- Risk and financial controls in place

#### **Healthy Finance**

- Strict Financial Control, Reporting, and analysis.
- Strong profit track record:
   Profitable for over 40 years,
   even during the financial
   crises of 1997 and 2009



Regular and attractive dividend payout Payout since 2005 exceeds IPO proceeds



KARIN Group has a great track record for its financial and business performances over the 40+ years since incorporation.

Post listing in 2005, the returns generated to shareholders is uncomparible to industry peers.



**IoT and Value Add Solultions** 

Capturing the demand for solutions in new markets on power and electronic components in power, wireless application devices, and smart devices

## Consumer **Products Expansion**

Riding on the success in sales in the CEP products and expand more prestigious consumer electronics products into the Group's product mix



Karin Group believes in continuous business innovation and technology expansion in order to drive business growth.

### **Distribution Growth**

To strengthen the company's portfolio in leading solutions and seek every possible opportunity to secure more distributorship rights

## **Information Technology**

Riding on the digital transformation of businesses, delivering solutions in Cloud, Software Defined Solutions, Network & Security, and Data **Analytics** 

Karin Group

**Business Highlights** 





Electronic Components Group

[Subsidiaries]

- 8 subsidiaries, covering HK, Greater China and Singapore
- Distributes varieties of electronic components and industrial materials products for more than 40 years





# TOGETHER

WE PACE FOR TOMORROW

LED Lighting/ Smart Device/ Flash based RCU



Crystal, Oscillator & TCXO



Automotive & mobile device fast charging



Ultra-low power consumption MCU



Board-to-Board Connectors/ Board-to-FPC Connectors/ FPC/ FFC/ RF/ Coaxial/ Automotive Connectors





KDS(

DAISHINKU CORP.



Optoelectronics Li-ion Capacitor



HPC & IoT Battery



LCC (Lithium Carbon Capacitor)



Glasses-free 3D technology







Consumer Speech/ ISD Voice ICs/ CODECs



LCD Module



MCU for Wireless
Application & Web-Cam



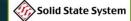
Diodes,MOSFET & Power IC



Al system development environment



SSD NAND controller/ MEMS Microphone



VCM Driver IC, Piezo Driver IC & BLDC Vibration Motor Driver IC



4/8 bit MCU & Touch Control IC



Switching, Zener, Trigger, Schottky, Rectifiers, MOSFETs, AFC Diodes, Transistors



High quality Printed Circuit Board (PCB)



Cortex M0+ ULP MCU, RF Switch, Ambient & Proximity Sensor

上海新微技术研发中心



# TOGETHER

WE PACE FOR TOMORROW





Electronic & Electrical Connector



121

AD/DC DC/DC Power Supply



Electrical & Special Cables



Handling Cables



Industrial echnical Products



Capacitor



DC/DC Power Supply



Power Semiconductor



Power Semiconductor



Rechargeable Battery



AC/DC, DC/DC Power Supply



AD/DC DC/DC Power Supply



Industrial Materials And Power Solutions

# IT Group Subsidiaries

Distribution Business

#### **KESCO**

Karin Groups' flagship distributor and is providing enter[rise grade infrastructure solutions to HK and Macau



#### **KEPRO SOLUTIONS**

IT solutions provider to enterprises in Hong Kong - IT infrastructure (cloud, server and storage), and a premier VAR in leading brands.

System Integrator Business

#### **SEN SPIRIT TECHNOLOGY**

A cloud distributor as well as strong player in IT infrastructure and the network and security products.





#### **MEET SOLUTIONS**

Modern Era Evolved Technologies in both IoT related and Smart Solutions to customers. From Healthcare related solution to IoT platform driven smart solutions.

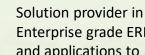
#### **COMPUCON**

Compucon has built itself as a reputable distributor with diversified blend of wellknown technology brands and consumer products.





Enterprise grade ERP and applications to enterprise customers



**KARGA** 



# TOGETHER WE PACE FOR TOMORROW

**IBM Software** 

Group

**Network Security** 

Solutions

McAfee

**Cloud Security** 

Solutions

Skyhigh

**IBM** 

Business Partner

Enterprise Information Technology Solutions



Information Infrastructure Solutions



Application and Software Solutions



Security and Cloud Security Solutions



Printers and Monitors

SAMSUNG BUSINESS

Networking and Wireless Solutions



Network Solutions



Network Security Solutions



Business Intelligence Database Technology Mobility



Network Security Solutions



Network Security Solutions



LED TVs



Enterprise Cloud Solutions



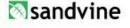
Application Delivery Network Solutions



Security Management Platform



Network Intelligence



Database, Middleware, Application Software & Network Computing Solutions



Networking Solutions and Services



Information Management Solutions



Backup and Recovery Solutions



Data Virtualization



Server and Storage Solutions



Enterprise Integration Solutions



Data Managment , ETL Tools & Integration



## Consumer **Products** Distribution





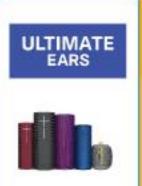


















# **Company Facilities**

- > Karin Building
- > Owned WAREHOUSE

> Theater Room

**➢ Demo Room** 

**➤ Staging Room** 





# **Channel Network**















**KEPRO** 























VastCom





























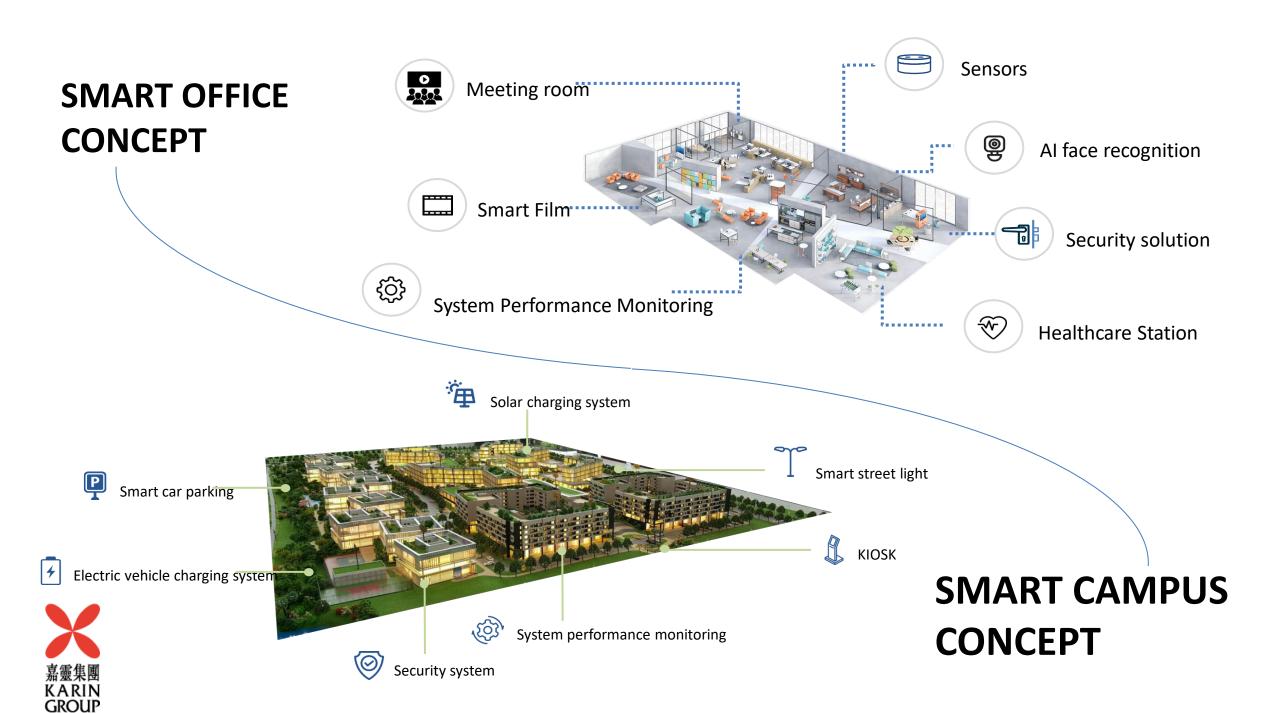








Over 300 active resellers for IT Group



### **SMART BUILDING CONCEPT**



## Thank You

